

## Mexico's Aerospace Sector August, 2011.

- 239 companies in the aerospace sector employ 30,000 workers in 16 States.

### Composition:

79% of these companies are in manufacturing (parts and components),  
11% are in MRO (Maintenance, Repair and Operation), and  
10% are in engineering and design.

Two thirds of companies are foreign (U.S., Canadian, and European). No Japanese investments in the Mexican aerospace sector yet. However:

- **Frisa**, a Mexican aerospace company is already supplying aeronautical parts made in Mexico to Mitsubishi Heavy Industries.
- **Nabtesco** is currently exploring possibilities of outsourcing parts and components in Mexico.
- Mexico ranks as the **10th** largest supplier of aerospace products to the U.S. market, above China, Singapore, Taiwan, South Korea and Malaysia.

### Export data:

2008: 3,133 million USD.

2009: 2,700 million USD.

2010: 3,500 million USD.

- In 2010, Foreign Investment in the Aerospace Industry in Mexico reached 1.15 billion USD, the highest of any country for the second consecutive year, according to FEMIA, the Mexican Association of Aerospace Industries
- FEMIA expects annual growth of aerospace production in Mexico of 11 per cent during 2011.
- From 2011 to 2016, the Mexican Aerospace sector it's expected to create 7,000 additional jobs for a total of 37,000 workers, with over 350 companies that would generate 7.5 billion USD in exports.
- Mexico is now producing complete fuselages and landing-gear systems. **Bombardier's** plant in the State of Queretaro in central Mexico, will be manufacturing complete aircraft before the end of this decade.

## **Recent Aerospace contacts among Japanese and Mexican firms**

June 2011, at the Le Bourget Airshow outside Paris, SJAC and FEMIA members held meetings and established new business contacts among firms.

In addition:

October 2012, FEMIA, along with Pro-Mexico and Mexico's Ministry of Economy will participate in Japan's Aerospace International Exhibition 2012, in Nagoya.

September 2009, a **Mexican Mission of 14 company executives** visited Tokyo and Nagoya. The mission:

- Visited **three manufacturing plants**
- Had **five meetings with individual companies and SJAC**
- Engaged in a **business matching with over 30 companies**
- Participated in **two seminars with a total audience of 226**

February 2008, a mission of **28 Japanese aerospace company representatives traveled to Mexico** to learn about Mexican capabilities in this sector.

In 2007, Mexico and the United States signed a **Bilateral Aviation Safety Agreement (BASA)**. With the BASA in place, Mexico's aeronautical authority certifies parts, components, aeronautical systems, and even complete aircraft manufactured and assembled in Mexico destined for the United States and other markets. BASA implies significant cost reduction, especially for companies importing parts and components to be converted into systems or aircraft sections.